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Education:

- B.S., The Ohio State University

Previous Professional Experience

- Employed in the financial services industry since 1989
- Owned a financial services firm in North Carolina and Georgia

Creating a plan for your financial future

The services of Navy Federal Investments & Insurance are designed to help you organize your financial affairs and plan for your future. They complement the financial management products and services offered by Navy Federal Credit Union.*

Retirement planning

Navy Federal trained representatives can explain IRAs, rollovers and annuities to help you retire with confidence.

Saving for college

Do you have questions about saving for your child's education? Our representatives can provide information and help you start or maintain a funding program, including Education Savings Accounts and 529 Plans.

Insurance for emergencies

Our advisors will help you choose from a variety of low-cost term, whole life and disability insurance and variable universal life coverage.

Manage your wealth with estate planning

It's never too late to arrange for the distribution of your wealth. Navy Federal's trust officers can review documents that outline your wishes for distributing your assets to your dependents.

We make all this available and more:

- Mutual funds, stocks, bonds and annuities
- Internet brokerage services
- Estate planning
- Term, whole life and long-term care insurance

- Trust services
- Auto insurance underwritten by GEICO®
- Free seminars—visit navyfederal.org/investrep/ and click on "Seminar Schedule" for dates, times and topics, or call 1-877-221-8108.

Building your financial program

For most, achieving and maintaining financial strength is a lifetime pursuit. It involves planning, preparation, performance and follow-through during all of your life stages.

Protecting assets

The first priority is protecting what you have, including your standard of living, through insurance programs for individual, family and business needs.

Increasing net worth

Next you'll want to expand your financial resources through diversified investment programs—mutual funds, stocks, bonds, annuities, money market funds, limited partnerships, unit investment trusts and other products—depending upon your financial objectives.

Managing accumulations

Finally, the timely effective management of accumulations—including transfers of assets and estate planning—is vitally important to the continuous goal of achieving your lifetime financial strength.